



**IPTECHVIEW™**



**Innovate.**  
**Integrate.**  
**Thrive.**

Empower Your Business with the IPTECHVIEW  
Partner Program

# Why Partner with IPTECHVIEW?

## Unlock New Opportunities

As a reseller, integrator, or installer, joining the IPTECHVIEW Partner Program gives you the tools to deliver state-of-the-art cloud-managed solutions. Offer your clients unmatched value while expanding your business capabilities.

The shift to the cloud brings immense advantages over traditional on-premise solutions:

- Quicker installs with pre-configured devices that can be fine-tuned remotely.
- No need for servers, racks, power, and hardware maintenance
- Automatic updates and security patches are delivered seamlessly
- New features coming regularly
- Significant cost savings maintaining solutions with no need for customers to have a system administrator
- Future Compatibility: Expand to new solutions as needed by customers (access control, door stations, IoT, or innovative cloud-based AI)
- Flex Financing: Upfront funding for cameras and installation for the partner. Low-blended interest rate of 3.9% (rate may vary) for end users with single monthly payment for hardware, installation and subscriptions. Subscription portion at 0% for the end user.\*

## Tailored Solutions For Your Success



### Cloud-Managed Platform

Simplify security, surveillance, and access control installations with IPTECHVIEW's remote management, reducing on-site visits and saving time.



### Ease of Integration

Our solutions integrate seamlessly with various hardware, offering flexible, customizable options for your clients.



### Scalable Business Model

Start small, scale with client needs, and ensure continuous revenue streams and long-term relationships.

# Exclusive Partner Benefits

- **Training & Certification:** Get access to in-depth training sessions and certification programs to enhance your expertise and credibility in the market. IPTECHVIEW typically offers quarterly certification trainings at the Dallas HQ as well as some regional trainings. (Ask your representative for details.)
- **Multi-Tier Partner Levels:** upgrade your partner level by growing your sales level and by certifying your team.
- **Comprehensive Support:** Our dedicated support team is available to assist you with technical challenges, helping you deliver reliable and efficient services.
- **Marketing & Sales Tools:** Utilize our extensive marketing resources to promote your services and close deals faster, including co-branded materials and promotional campaigns.
- **Leads:** Once your business reaches **Silver Partner Level** and you feature your partner status on your website, you become eligible for receiving leads from IPTECHVIEW and our Distribution Partners. (i.e. ABP Technology)
- **Financing:** With IPTECHFLEX Financing end users can pay for equipment & subscription with a single monthly payment while partners can get subscription income upfront.\*

## How IPTECHVIEW Enhances Your Business



### Remote Management

Empowers you to monitor and manage your client systems from anywhere, reducing the need for on-site service calls and improving client satisfaction. This also offers you the option to sell our your own service plan.



### Advanced Security & Future-Proof Smart Solutions

Offer your clients cutting-edge security solutions that are easy to deploy and manage, backed by IPTECHVIEW's cloud architecture. Platform expands from surveillance to IoT, door stations and more including access to AI analytics & video monitoring.



### Increased Profitability and Cashflow

With IPTECHVIEW's competitive pricing and scalable solutions, you can maximize your profits while delivering high-value services to your clients. Flex financing upfront cash option helps partners grow faster.

# Become an IPTECHPARTNER™ Today!

Join the IPTECHVIEW Partner Program and gain a competitive edge in delivering top-tier, cloud-managed solutions. As a partner, you'll benefit from our innovative technology, comprehensive support, and commitment to your success.

Click or scan to apply.



## Get in Touch

For more information on the IPTECHVIEW Partner Program please reach out to us:



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[www.iptechview.com](http://www.iptechview.com)

\*Check IPTECHFLEX Financing program for all the details, T&C, rates and more.